

Thank you for your interest in selecting Manufacturing Sourcing to produce your products. We offer the best possible quality and service. Please review the following to better understand our services and how your order will be produced.

Our Services and Commitment

Asia offers the most technologically advanced, efficient and cost effective manufacturing in the world. We can help your business thrive and prosper by utilizing Asian manufacturing. We are a U.S. company with extensive experience in Asia. Therefore, we can help you overcome language and cultural barriers and deliver quality manufacturing you can trust. We are committed to provide you with the following:

1. Proven factories to manufacture your goods that understand the importance of quality control.
2. People working on your behalf to make the production process as seamless as possible by handling production issues, cultural differences, regulatory requirements, quality control and the shipping process.
3. A risk-free, efficient, straightforward and timely manufacturing process.

Getting started

The first step is to obtain a price quote from us. To ensure accuracy, please send us the most detailed information possible on the item you want manufactured. If available, please send us drawings, pictures or a physical sample (wait for our staff to communicate with you first though).

Once we have the necessary information, we will provide a quote in FOB or CIF pricing. These terms are explained below.

- **Free on Board (FOB):** This price includes the cost of producing, packing and loading the goods onboard a vessel. For example, FOB Shanghai is the quoted price for all expenses in producing the goods and loading them on a shipping vessel in Shanghai as well as clearing the goods for export. From that point, the buyer is responsible for all shipping and insurance costs.

- **Cost, Insurance, Freight (CIF):** This price includes the cost of the goods as well as shipping and insurance to the requested port. For example, CIF Los Angeles is the price for the cost of the goods, shipping and insurance until the goods reach the designated port in Los Angeles.

Next Steps

Once we agree on the price, we will produce a sample and send it to you for your review and approval. At this point, there will be freight and perhaps sample charges.

After confirming the sample, we will sign a contract with you. For most orders, the payment terms call for an initial deposit with the balance due after the goods are shipped.

Arrival of Goods

When your goods arrive in the country of import, we can arrange customs clearance and have the goods shipped to the final destination. Alternatively, you can arrange for customs clearance and any further shipping. After the goods arrive in the country of import, you will be responsible for any unloading, port, customs and tariff fees for importing your product.

Our clients usually find importing their goods easier than expected. While we manage almost everything for you, we do request you ensure your goods are marked in accordance with the regulations of the country of import. For example, U.S. custom law requires goods be marked permanently in a visible place so the country of manufacture is clear to the U.S. purchaser. For more information, go to <http://www.itds.treas.gov/markings.html> or contact the customs department of the country of import.

We thank you for selecting Manufacturing Sourcing. We are committed to saving you time, money and administrative effort while producing quality goods for you.

<http://www.manufacturingsourcing.com>